



PERCONTI DATA SYSTEMS, INC.

Software Design and Data Systems Consulting

April 1, 2017

Dear CD-Plus Customer:

As we normally do, we are publishing our rates for the upcoming maintenance period (effective October 1, 2017 or January 1, 2018). We are proud to announce that there will be no increase in any of the maintenance levels for 2017-2018. We strive to be able to keep our costs down and be able to pass this on to you by keeping the maintenance rates low.

We are continually striving to meet and exceed the demands of our customers, while keeping maintenance reliable, affordable, and a value to those who continually renew their contracts.

The pricing structure is below:

<u>Plan</u>	<u># of hours (per month)</u>	<u>Annual Cost</u>
Diamond	160 (dedicated)	\$175,000
Platinum	80	\$75,000
Titanium	60	\$64,000
Gold	40	\$48,000
Silver	22	\$36,000
Bronze	10	\$16,000

These hours will be averaged using a rolling average over the course of the year.

We would recommend choosing a plan that suits your anticipated needs over the year as well as fits your budget. All CD-Plus Online customers must have at least the Silver maintenance plan. For recommendations on which plan would be best for you, please call me and we can discuss your options. Keep in mind that there are many things that can be done with you maintenance hours – **training, consulting, and custom changes and reports are all things that can alleviate the strain of reduced staff levels.**

Invoices will be going out at the beginning of September, for those on the fiscal year; December, for those on the calendar year.

Sincerely,
Perconti Data Systems, Inc.

Brian Perconti, Sr.